Move into brown and white goods and watch your friends turn green.

RETAIL MANAGERS

£13 – £20K + **Midlands Region**

If you are an enthusiastic and astute sales orientated Retail Manager who has a talent for managing your own business and providing a quality customer service, you could soon be enjoying an excellent salary plus an exceptional rewards package which includes a highly geared bonus scheme and a company car (dependent on size of store) as well as normal major company benefits.

We're looking for skilful communicators capable of motivating, managing and developing staff to achieve sales and profit targets, control costs and make a positive contribution to the implementation of progressive marketing strategies.

We are one of the fastest growing electrical retailers in the business, our growth rate in both brown and white goods markets is the envy of our competitors. Join us as a manager and you could see your career go from strength to strength.

Make your move today by sending your CV to: Claire Shale, Regional Personnel Officer, Comet Group PLC, 167 Walsall Road, Willenhall, Wolverhampton WV13 2ET.

COMET

For great opportunities, you know where to come.

Instrumentation Technician

Gas treatment, storage and transmission – nationwide

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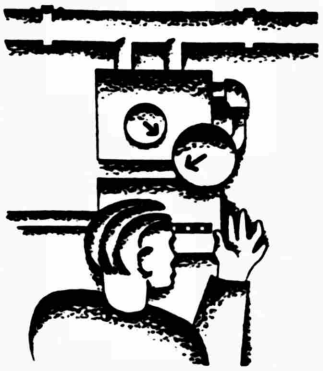

We are looking for an experienced person to join our team and be responsible for the commissioning and maintenance of condition monitoring equipment, and performance testing on plant equipment at our various sites throughout the country. Providing a calibration service to all users, you will also be involved with first line servicing of computers and associated devices.

Educated to ONC level or equivalent in instrumentation or electronics, you must have at least two years' experience in installing, commissioning and maintaining instrumentation and controls associated with gas, chemical or petrochemical plant. Experience of computer or microprocessor maintenance would be desirable and a current driving licence is essential as there will be extensive travel throughout the UK involving nights away from home.

Salary, in the range £12,100 to £14,200, is supported by excellent benefits including 27 days' holiday, profit sharing and sharesave schemes, and relocation assistance where appropriate.

Please write, giving details of qualifications, experience and current salary, quoting reference NTS/07387/851/BEM, to Lesley Russell, Recruitment Administration, British Gas plc, Heron House, 326 High Holborn, London WC1V 7PT. Closing date for receipt of applications 28 January 1991.

An equal opportunity employer

British Gas

AN OPPORTUNITY IN RISK & INSURANCE

SOLIHULL

CIRCA £15K

PowerGen is one of the three new generating companies created from the Government's plans for privatisation of the U.K. electricity supply industry.

Part of our preparations for this new challenge involved establishing a small Risk and Insurance Branch consisting of qualified personnel.

Reporting to the Risk Manager, you will be involved in most aspects of risk and insurance activities including apportionment of premiums, preparation and collation of documentation, reviewing contractual conditions of smaller projects, and undertaking analytical work associated with Risk and Insurance.

Your ability to work under pressure and your excellent communication skills will be complemented by a minimum of five years experience in either a commercial, industrial or an insurance-broker company. You should also be qualified or have made considerable progress towards obtaining a professional qualification in the Risk/Insurance field.

PowerGen is an organisation that recognises and rewards ability. You will benefit from an attractive salary and benefits package in a modern working environment. And the future depends on your own ambition!

If you believe our new challenge is a career opportunity please write, enclosing a full CV and current salary details, quoting reference number PV 116/91 to the Personnel Manager, Field Services, PowerGen plc, Hasucks Green Road, Shirley, Solihull, West Midlands, B90 4PD.

PowerGen is committed to equal opportunities.

POWERGEN

Programmer/Analysts

Gloucester — Negotiable salary

InView is the UK's leading insurance information service, providing illustrations and information from 50 insurance companies to 27,000 registered users, such as major building societies, banks and insurance brokers.

As part of AT&T ISTEL, InView can call upon the support and financial strength of one of Europe's leading Information Technology companies.

The continued demand for InView's specialist expertise means that additional development resource is needed to service our clients.

Working as part of a small team, but with responsibility for your own work, you'll take customer specifications through the full development cycle to the program testing stage.

We are seeking Programmer/Analysts with at least 2 years experience, preferably BASIC in a VAX/VMS environment. Knowledge of C would be a distinct advantage.

However, programming experience gained in other environments would be considered as appropriate technical training will be provided. Any exposure to the Financial Services sector, particularly insurance, would be advantageous.

The working environment in Gloucester is excellent and as well as the competitive salary you will receive a package of benefits that includes private healthcare plan and pension scheme. Career opportunities are also outstanding with an organisation committed to both personal and technical development.

Send a full CV to Vicky Drake, Application Development Manager, InView, Royal House, Bruton Way, Gloucester, GL1 1EP.

AT&T ISTEL is an equal opportunities employer.

AT&T ISTEL

InView

Experienced Car Sales Executives

Birmingham **OTE £20-25K + Car**

If you've been looking for a prominent car dealership, who'll really appreciate and reward your car sales expertise then look no further.

One of the UK's top Ford dealerships, is looking for experienced New Car Sales Executives and experienced Used Car Sales Executives to work in large sales teams within modern, purpose built premises.

You'll need good interpersonal skills, a high level of motivation and the desire for success in this results-oriented environment.

You'll be rewarded by a commission only payment system which includes a guaranteed amount of £500 per month. We also offer 4 weeks' holiday, and, of course, a car.

If you're used to successful closing and you know the importance of follow-up ring Wendy Hamilton now on 071-487 5000 for an application form, or write to her at the Ford Dealership Recruitment Consultancy, MSL Advertising, 32 Aybrook Street, London W1M 3JL.

We welcome applications from both men and women.

Ford Dealership Recruitment Consultancy

Ford

OFFICE JUNIOR for Bimec Industries Plc Headquaters

We wish to employ a bright young person in their teens seeking a career in a modern office using the latest equipment. Some typing experience would be an advantage

In-house training in procedures and systems will be provided. The position will include reception work, telecommunications, word processing, photo-copying, and mail distribution etc

Please write to
Mrs B P Alcock Bimec Industries Plc
43 Elmdon Trading Estate
Bickenhill Lane
Birmingham B37 7HE

Area Sales Manager

Midlands

Horstmann Timers & Controls Limited are a member of a privately owned Engineering Group and as one of Britain's leading controls manufacturers supply the Water Heating, Central Heating and the Electricity tariff market place. There is now an opportunity for an **Area Sales Manager** to join its Southern regional team to cover the Midlands.

Preference will be given to those candidates with proven creative sales ability, combined with a strong electrical/electronic bias. Of equal importance is a thorough knowledge and understanding of the functions of distribution, wholesale and merchant networks as well as the electricity supply industry. The Company's products are widely specified by British Gas, Local Authorities, Housing Associations and the Electricity Companies and the successful candidate will be expected to maintain and increase business in this direction.

This is a first class opportunity to join a progressive Company at a time of further development where personal efforts and achievements will be recognised and rewarded.

To apply please send a comprehensive CV to the Personnel Department, Horstmann Group Ltd, Newbridge Works, Newbridge Road, Bath, BA1 3EF.

Horstmann Timers & Controls

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